

Executive Profile

Hands-on experience in managing large-scale companies and institutions in the private and public sectors including as Deputy Minister – State Secretary of Economic Development & Trade of Ukraine and as CEO of a leading property development and management company; extensive experience in resolving complex matters, and implementing structural changes in a turbulent political environment; strong alliances with civil society organizations, key business associations, government representatives and members of parliament; experienced communicator and negotiator

Key Skill and Competencies

Team Working & Building	Leadership/communication skills
Strategic Planning	Honesty and integrity
Crises management & problem solving	Self-motivated
Business Development	Hard-worker

Core Accomplishments

In the public sector:

- Established the deregulation office (www.brdo.com.ua); over 10k regulatory acts reviewed; over 100 barriers for business removed;
- SME state policy paper and strategy drafted and submitted to the government;
- EU SURE program of €95m for Ukrainian SME development signed; European SME support program COSME (<https://ec.europa.eu/easme/en/cosme>) of €2.3bn signed;
- State surveillance/control system reform prepared and implemented, laws drafted and voted in the Parliament;
- Public services policy paper developed and approved;
- Ministry reform implemented (50% staff decrease, functional review done, merge 26 departments into 19, 80% of new department heads hired etc)

In the private sector:

- Redevelopment of 70,000 sqm of commercial real estate, development and property management of 200,000 sqm, increased rental income by 12%, NOI - by 14% and asset value - by 10%

Professional Experience

Transparency International/Ukraine (<http://ti-ukraine.org>) Oct`16 until now

Board member

Kyiv, Ukraine

TI Ukraine is a member of the global anti-corruption civil society organization Transparency International (<https://www.transparency.org>). TI Ukraine leads and supports open government/parliament projects, public procurement, e-health projects, judiciary reform, anti-corruption projects in the military & defense sectors etc.

European Bank for reconstruction and development (<http://www.ebrd.com>) Oct`16 until Mar`17

Board member

Kyiv, Ukraine

Representation of EBRD shareholder interests in its real estate holding company in Ukraine

Ministry of economic development & trade of Ukraine (www.me.gov.ua)*Apr`15 to Oct`16*

Deputy Minister - State Secretary

Kyiv, Ukraine

Managed 5 departments and served as State secretary of the Ministry, responsible for the following areas:

- small and medium enterprises development policy, strategy and its implementation
- deregulation policy and implementation
- administrative (public) services policy and implementation
- market surveillance and control reform
- social and education policies review
- dialog with trade unions and employers` associations
- Ministry restructuring, HR and budgeting

Interbud & RTC Boryspil Llc\Cantik Enterprises Ltd (www.modul.ua)*Jun`10 to Apr`15*

Property company (120,000 sqm) owned by East Capital AB and EBRD

C E O

Kyiv, Ukraine

Managed the Company's real estate business and ensure maximum value obtained from existing and new properties:

- develop and manage commercial properties in Ukrainian capital and regions
- oversee the management of the existing real estate portfolio to maximize income, minimize costs and increase capital value
- regularly provide the Supervisory board with information on the Company's financial position, sales, earnings, cash flow and other performance measures
- act as the business representative throughout the Ukrainian marketplace, ensuring a high-profile presence with investors, financial institutions, industry organizations and other real estate market players
- negotiate with banks on terms of debt financing
- communicate with government and local authorities

Dragon Development Llc (<http://www.dragon-capital.com>)*Nov`06 to Jun`10*

Commercial director

Kyiv, Ukraine

Responsible for:

- development and construction 7 shopping centers in Ukraine with 120,000 sqm
- leasing and marketing of the shopping centers
- property and facility management of the shopping centers
- negotiations and relations with investors, state authorities, financial institutions

JSC Slavutich (http://business_city.fmg.com.ua/)*Oct`02 to Nov`06*

Director

Kyiv

Responsible for:

- redevelopment and construction business parks with a total area of 70,000 sqm
- leasing and marketing of the shopping centers
- property and facility management of the business parks
- on-going management of the company
- team building
- negotiations with investors, state authorities, financial institutions

PFTS Stock Exchange (<http://www.pfts.com>) Sep`95 to Mar`01

Head of trading department

Kyiv

Responsible for:

- development and start up of the electronic stock exchange system
- development and implement various trading procedures, indexes, reporting etc
- establish and chair trading committees, seminars, educational programs

Academic Qualifications

2005-2006	Institute of real estate management (IREM, http://www.irem.org) Certified property manager: Property management
1999	Foundation Vidrodgenia (Geneva) MBA Internship Program Management in the 21st Century: Challenges and Opportunities
1997-1999	The International Management Institute (MIM -Kyiv, http://www.mim.kiev.ua) MBA: Economics Kyiv, Ukraine
1993-1997	University of Kyiv-Mohyla Academy (http://www.ukma.edu.ua) Bachelor of Arts: Economics, Politics Kyiv, Ukraine Minor in Political sciences

Publications

Some of the publications:

- <http://biz.nv.ua/ukr/publications/sistema-sampovosproizvoditsja-shcho-vigadujut-chinovniki-zaradi-zarobitku-rozpovidaje-zastupnik-ministra-ekonomiki-julija-klimenko-107952.html>
- <http://nv.ua/ukr/publications/julija-klimenko-chastina-druga-108310.html>
- <http://hubs.ua/authority/ku-klimenko-mert-v-etoj-kompozitsii-pravitel-stva-slozhno-cto-libo-utverzdat-62498.html>
- <https://www.rbc.ua/ukr/news/mert-nameren-sokratit-562-kolichestvo-adminuslug-1451009905.html>
- <https://focus.ua/money/345825>