



Andriy (Andy) Zapechelnyuk

Summary

I am a Professor of Economics at the University of St Andrews. I got a PhD from Stony Brook University in 2005. Before landing at St Andrews in 2017, I spent some time as a researcher at Hebrew University of Jerusalem and University of Bonn, and I has taught at Kyiv School of Economics, Queen Mary University of London, and University of Glasgow.

My research interests lie in the field of microeconomic theory and applications, focusing on communication, contracts, and non-Bayesian decision theory.

Education

2001–2005 **Ph.D. Economics**, Stony Brook University (SUNY at Stony Brook), USA.

1999–2001 **M.A. Economics**, the Economics Education and Research Consortium (EERC) at Kyiv-Mohyla Academy, Ukraine.

1995–1999 **B.Sc. Economic Cybernetics**, *Taras Shevchenko National University of Kyiv*, Ukraine.

Employment

| 2017-now | Professor. | School | of Economics | and Finance. | University | of St Andrews |
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| 2011 HOW | 1 10163301, | JCHOOL | OI LCOHOIIICS | and imance, | University | OI SE AIIGIE |

2013–2017 Professor, Adam Smith Business School, University of Glasgow.

2012–2013 **Senior Lecturer**, School of Economics and Finance, Queen Mary University of London.

2010–2012 Lecturer, School of Economics and Finance, Queen Mary University of London.

2008–2010 Research Fellow, Hausdorff Center for Mathematics, University of Bonn.

2006–2010 **Senior Economist**, Kyiv Economics Institute (part time).

2007–2008 **Assistant Professor**, Kyiv School of Economics.

2005–2007 **Postdoctoral Fellow**, *Center for the Study of Rationality*, Hebrew University of Jerusalem.

Publications

- 2017 "Persuasion of a privately informed receiver" (with A. Kolotilin, M. Li, and T. Mylovanov), *Econometrica* 85, 1949-1964.
- 2017 "Optimal allocation with ex-post verification and limited penalties" (with T. Mylovanov), *American Economic Review* 107, 2666-2694.
- 2017 "Dynamic benchmark targeting" (with K. Schlag), *Journal of Economic Theory* 169, 145-169.
- 2015 "An axiomatization of multiple-choice test scoring," Economics Letters 132, 24-27.
- 2013 "Eliciting Information from a Committee," J. of Economic Theory 148, 2049-2067.
- 2013 "Optimal Arbitration" (with T. Mylovanov), *International Economic Review* 54, 769-785.
- 2013 "No-regret Dynamics and Fictitious Play" (with Y. Viossat), *Journal of Economic Theory* 148, 825-842.
- 2013 "Decision Rules Revealing Commonly Known Events" (with T. Mylovanov), Economics Letters 119, 8-10.
- 2012 "On the Impossibility of Achieving No Regrets in Repeated Games" (with K. Schlag), Journal of Economic Behavior and Organization 81, 153-158.
- 2011 "Optimal Mechanisms for an Auction Mediator" (with A. Matros), *International Journal of Industrial Organization* 29, 426-431.
- 2010 "Bargaining with a Property Rights Owner" (with Y. Tauman), *Games and Economic Behavior* 70, 132-145.
- 2010 "On (Non-) Monotonicity of Cooperative Solutions" (with Y. Tauman), *International Journal of Game Theory* 39, 171-175.
- 2008 "Better-Reply Dynamics with Bounded Recall," *Mathematics of Operations Research* 33, 869-879.
- 2008 "Optimal Fees in Internet Auctions" (with A. Matros), *Review of Economic Design* 12, 155-163.
- 2006 "Strategic Complements and Substitutes, and Potential Games" (with P. Dubey and O. Haimanko), *Games and Economic Behavior* 54, 77-94.

Grants and Consultancy Projects

- 2017–2020 ESRC grant on "Theoretical Foundations and Design of Persuasion Mechanisms." Ref. no. ES/N01829X/1.
 - 2015 SIRE funding for the Workshop on Political Economy, Glasgow, 24–25 April, 2015.
 - 2015 Consultancy for UK Broadband.
- 2007–2009 International Development Research Centre (Canada) grant on "Agent-based Simulation of the Wholesale Electricity Market of Ukraine," CRED project no. 104241.

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