

NATALIIA SHAPOVAL

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Head of KSE Institute, Head of Management Team of Kyiv School of Economics,
Member of Editorial Board of VoxUkraine

Key areas of expertise: economic growth, public procurement, set-up of central purchasing bodies (for medicines and general goods), healthcare financing, health economics, labour market, auctions, market design.

EDUCATION:

M.A. in Economics	Kyiv School of Economics, Kyiv, Ukraine.	2011 - 2013
M.A. in Economics	University of Houston	2012 - 2013
M.S in Statistics	National Taras Shevchenko University Of Kyiv,	2006 - 2012
B.S in Mathematics	Kyiv, Ukraine	

RESEARCH AND PROFESSIONAL EXPERIENCE:

Kyiv School of Economics, Ukraine	2019 - present
Head of KSE Institute	
Head of the Center of Excellence in Procurement	2016 - 2020
Vice President for Policy Research	2016 - present
Policy Projects Director	2016
Research Associate	2013 – 2016
Manager of Policy Projects	
Carnegie Endowment for International Peace	2015 - 2017
Economic Contributor in the “Ukraine Reform Monitor” Project	
Light industry enterprise FREEDREAMS, Ukraine	2012 - 2013
Owner	
Outsourcing of production and sale of home wear	
Manager consulting company START-UKRAINE, Ukraine	2012
Analyst	
Community of Private Tutors Your Tutor, Eruditor Group, Ukraine	2009 - 2010
Free-lance tutor of mathematics	
Outsourcing Contact-Center Hello-Center, Ukraine	2009
Manager	

EXTRA ACTIVITIES:

VoxUkraine.org	2014-2015
Executive Editor	2015 -present
Member of the Editorial Board	
Center of Excellence in Procurement, KSE	2017 - present
Member of Editorial Board	
Center for International Trade Research “Trade +”, KSE	2019 - present
Member of Editorial Board	
Member of the Supervisory Board	

PROJECT MANAGEMENT EXPERIENCE (Selected. Full list available upon request)

– managed and participated as expert in 18 technical assistance and consulting projects

Transparency and Accountability in Public Administration and Services (USAID). 2016-2020.

Program Director of the KSE` component.

Key achievements: Established Center of Excellence in Procurement – training and policy advice center – with international Advisory Board. The Center trained 250+ people directly and 4000+ people via trainings for trainers. 10 recommendations of the Center were included into the latest version of the Public Procurement Law. In 2019 the Center started training students on the fee-basis, which is making center sustainable even without USAID support.

Safe, Affordable, and Effective Medicines in Ukraine (USAID). 2018-2019.

Expert.

Key achievements: Developed strategy for central purchasing of pharmaceuticals and medical devices and design of Central Purchasing Body. Developed transition plan to new model.

Regional Framework to support the Private Sector Development and Investment Climate Country Diagnostic Studies - Support for the Private Sector Development in Ukraine (EBRD). 2018

Project manager, Expert

Key achievements: Developed a comprehensive review of Ukrainian economy and strategy for private-sector driven growth for EBRD 5-year investment strategy for Ukraine.

PUBLICATIONS AND MEDIA (Selected. Full list available upon request)

– 12 policy briefs, 5 working papers, 20+ media articles

Working paper

1. Nizalova, Olena and Shapoval, Nataliia and Nikolaieva, Olga (2017) Current Population Health Needs and their Regional Distribution in Ukraine Working Paper 2. Working paper. Centre for Health Services Studies, University of Kent and Kyiv Economics Institute, Kyiv School of Economics. <https://kar.kent.ac.uk/67226/1/Chapter4.pdf>
2. A. Baranowska-Rataj, S. Bertolini, M. Bolzoni, C. Ghislieri, V. Goglio, S. Martino, A. Meo, V. Moiso, R. Musumeci, R. Ricucci, N. Shapoval & P. M. Torrioni (2016) EXCEPT Working Paper No. 9 "Report on the impact of the institutional setting and policies on the autonomy of youth in insecure labour market positions in EU-28 & Ukraine". http://www.except-project.eu/files/filemanager/files/WP9_Report_on_the_impact_of_the_institutional_setting_and_policies_on_the_autonomy_of_youth_in_insecure_labour_market_positions.pdf

Policy Paper

1. Strategy of centralized purchasing for Ukraine. EBRD. 2018. Available upon request.
2. How to boost export and foster private sector driven economic growth in Ukraine? Analysis of Ukrainian manufacturing, agriculture and IT (MAIT) sectors. KSE Policy Papers. 2018. Link <https://kse.ua/kse-research/how-to-boost-export-and-foster-private-sector-driven->

[economic-growth-in-ukraine-analysis-of-ukrainian-manufacturing-agriculture-and-it-mait-sectors/](#)

3. Tracking the health resources in Ukraine. World Bank. Kyiv School of Economics. UNDP. 2018.
Link: <http://documents.worldbank.org/curated/en/911321531228767532/pdf/ACS21387-WP-PUBLIC-TrackingtheHealthResourcesinUkraineReport.pdf>
4. Can people afford to pay for health care? New evidence on financial protection in Ukraine (with Alona Goroshko & Taavi Lai). WHO. 2018. Link:
http://www.euro.who.int/__data/assets/pdf_file/0008/381590/ukraine-fp-eng.pdf?ua=1

Policy brief

1. Додаткові угоди як результат цінового демпінгу/Beyond Prozzoro: amendments to contracts as a result of abnormally low pricing)(with Inna Memetova). 2017.
Link:<http://cep.kse.org.ua/article/amendment-to-the-contract/index.html>
2. Додаткові угоди в Україні: причини виникнення та методи упередження/Amendments to the contracts in Ukraine: reasons for conclusion and prevention methods (with Inna Memetova). 2017. Link:<http://cep.kse.org.ua/article/amendment-to-the-contract/amendmentsv.pdf>
3. Пропозиції щодо кращих практик ЦЗО та організації закупівельної діяльності/Best practices of Central Purchasing Bodies and organization of public procurement activities (with Ostop Kuchma). 2019. Link: <http://cep.kse.org.ua/article/cpb-best-practices/>

Organized workshops

1. Central purchasing strategies for ProZorro with the EBRD and the Ministry of Economic Development and Trade. 2018

Short-term consulting

1. Armenia. 2017. On implementation of e-auctions. EBRD
2. Lebanon. 2018. On increase of SME participation. EBRD

Languages: Ukrainian, Russian – Native; English – Fluent; German – Basic.